

YOU ARE ONLY 16 CLASSES AWAY FROM D-I-Q!

ACTIVE TEAM MEMBERS

- | | |
|----------|-----------|
| 1. _____ | 6. _____ |
| 2. _____ | 7. _____ |
| 3. _____ | 8. _____ |
| 4. _____ | 9. _____ |
| 5. _____ | 10. _____ |

16 CLASSES

- | | |
|----------|-----------|
| 1. _____ | 9. _____ |
| 2. _____ | 10. _____ |
| 3. _____ | 11. _____ |
| 4. _____ | 12. _____ |
| 5. _____ | 13. _____ |
| 6. _____ | 14. _____ |
| 7. _____ | 15. _____ |
| 8. _____ | 16. _____ |

32 INTERVIEWS

- | | |
|-----------|-----------|
| 1. _____ | 17. _____ |
| 2. _____ | 18. _____ |
| 3. _____ | 19. _____ |
| 4. _____ | 20. _____ |
| 5. _____ | 21. _____ |
| 6. _____ | 22. _____ |
| 7. _____ | 23. _____ |
| 8. _____ | 24. _____ |
| 9. _____ | 25. _____ |
| 10. _____ | 26. _____ |
| 11. _____ | 27. _____ |
| 12. _____ | 28. _____ |
| 13. _____ | 29. _____ |
| 14. _____ | 30. _____ |
| 15. _____ | 31. _____ |
| 16. _____ | 32. _____ |

64 FACES

- | | |
|-----------|-----------|
| 1. _____ | 33. _____ |
| 2. _____ | 34. _____ |
| 3. _____ | 35. _____ |
| 4. _____ | 36. _____ |
| 5. _____ | 37. _____ |
| 6. _____ | 38. _____ |
| 7. _____ | 39. _____ |
| 8. _____ | 40. _____ |
| 9. _____ | 41. _____ |
| 10. _____ | 42. _____ |
| 11. _____ | 43. _____ |
| 12. _____ | 44. _____ |
| 13. _____ | 45. _____ |
| 14. _____ | 46. _____ |
| 15. _____ | 47. _____ |
| 16. _____ | 48. _____ |
| 17. _____ | 49. _____ |
| 18. _____ | 50. _____ |
| 19. _____ | 51. _____ |
| 20. _____ | 52. _____ |
| 21. _____ | 53. _____ |
| 22. _____ | 54. _____ |
| 23. _____ | 55. _____ |
| 24. _____ | 56. _____ |
| 25. _____ | 57. _____ |
| 26. _____ | 58. _____ |
| 27. _____ | 59. _____ |
| 28. _____ | 60. _____ |
| 29. _____ | 61. _____ |
| 30. _____ | 62. _____ |
| 31. _____ | 63. _____ |
| 32. _____ | 64. _____ |



“Whatever you can perceive and believe, you can achieve!”

You are only 16 classes away from DIQ, that’s 64 faces & 32 interviews. Remember to use the full circle approach by selling the product, booking from your classes and selecting no less than 2 ‘sparklers’ to interview and get their opinion of the Mary Kay Opportunity! Full circle success will put you in DIQ... Once you build your Team to 8 + you = 9 Each person holding 5 classes (a total of 45 classes) will put you in the Plum Suit!