

How to PARTY Your Way to the TOP in Mary Kay!

You can have anything you want if you are willing to pay the *The Skin Care Party is the means to EVERY end in Mary Kay!!*



Book • Sell Sets • Share the Dream • Full Circle Parties

	Parties	Interviews	Team Members
Sr. Consultant	4	8	1-2
Star Team Builder	6	12	3-4
Team Leader	10	20	5
Future Sales Dir.	16	32	8
DIQ	20	40	10
Grand Achiever	28	56	14
Director	48	96	24

Perfect Start

5 Parties in 2 Weeks

Power Start


10 Parties in 30 Days

Power Start Plus

10 Parties in 30 Days + 6 Interviews




Senior Consultant



4 Parties

1-2 Active Team Members


Star Team Builder



6 Parties

3-4 Active Team Members

Team Leader



10 Parties

5 Active Team Members


Future Sales Director



16 Parties

8 Active Team Members

Director-In-Qualification



20 Parties

10 Active Team Members

Grand Achiever



28 Parties

14 Active Team Members



Independent Sales Director

48 Parties

24 Active Team Members
(10 have \$600 cumulative orders in-not including you)

Once you have completed 20 parties and entered DIQ with 10 personal team members, you and your team members each hold 3 parties to wrap up your emerging unit and complete your Directorship!

10 Team Members + Yourself = 11 (20 parties already done); 28 parties left to go ÷ 11 team members = 3 Parties per team member; 28 parties x 2 interviews at each=56 interviews minimum; 1:4 join=14 new future unit members; Based on avg. party sales of \$250 x 28 parties=\$7,000 retail (\$3,500 wsl!); Average new consultant whsl order is \$1,000 x 14 new=\$14,000; \$14,000 + \$3,500= \$17,500 wholesale orders to exceed the minimum required (\$16,000)! Yay!

This is JUST an example of one way you can get to the TOP!
As always, please refer to MK InTouch for DIQ requirements and guidelines.