GIFTS THAT WOMEN FIND FROM THE MARY KAY OPPORTUNITY

PERSONAL & PROFESSIONAL GROWTH VALUED
FINANCIAL SECURITY
MENTORSHIP
SENSE OF PURPOSE
POSITIVE COMMUNITY/ TRIBE
POSITIVE FEMALE FRIENDSHIPS
COMPANY WITH GLOBAL RESPONSIBILITY
AN ENVIRONMENT EMPOWERING WOMEN
MULTIPLE STREAMS OF INCOME
OWN MY OWN BUSINESS
HELP MAKE A CHANGE IN MY COMMUNITY
USE MY PERSONAL STRENGTHS

WHICH OF THESE DO YOU VALUE THE MOST?

NAME: ____________________________
PHONE: __________________________
CONSULTANT NAME: ____________________________

- Place a STAR or a CHECK in 3 of the circles to the left that you value the most right now in your life.

- Looking at the 3 “gifts” that you selected, what is your biggest question about one of them as it pertains to a Mary Kay business?

- If you were to start your own Mary Kay business, what do you think you would enjoy the most?

- Which of these columns best describes you. Write 1 by the column that is the most like you, and 2 for the 2nd most like you:
  - Result oriented
    - Quick decisions
    - Time is valuable
    - Like to be in charge
    - Makes own rules
    - Fear being taken
  - Loyal
    - Family oriented
    - Slow to change
    - Few close friends
    - Security minded
    - Fear loss of security
  - People oriented
    - Love to talk
    - Loves recognition
    - Lots of friends
    - Enthusiastic
    - Fear loss of social recognition
  - Detail oriented
    - Perfectionist
    - Slow to change
    - Analytical
    - Critical
    - Fear criticism of work

ON A SCALE FROM 1-4, WHAT IS YOUR INTEREST LEVEL IN BECOMING A CONSULTANT?
1 - NOT INTERESTED TO 4 - I'M READY TO GO!