



SOAR

SISTERHOOD OF SUCCESS  
OPPORTUNITY TO HELP OTHERS  
ACHIEVING OUR PERSONAL BEST  
REWARDS OF THE HEART

## Team SOAR Newsletter

### {HOT! HOT! HOT! HOT!}

## ON THE MOVE!!

Congratulations to these consultants who moved up the career path!!!

Valerie McKee-Sr Cons  
Beth Werhan-Sr Cons

**Who will move up this month?**



### *A note from your director*

Team SOAR,

I am so excited about our new seminar year and our 50th anniversary! We had a great year last year and I know this will be our best year yet! I am so proud of each and every one of you for being women of excellence!

I appreciate your hard work!

Remember every lipstick counts, every order counts towards our big unit goals for this year!

Let's do it together!!!

**DREAM BIG AND SOAR HIGH!**

*Kimberly*

## Our Unit Goals This Seminar Year

\$500,000 Unit Club  
5 Offspring Directors  
Mustang Unit by Dec 31  
Cadillac Unit By June 30



## AUGUST GOALS

\$9,000 Wholesale  
10 New Team Members  
5 New Qualified  
3 New Stars



This seminar year we are creating a **RED Revolution!!** Who is going to join us on the road to red and beyond this year???

Our goal is 10 REDS by December 30th!!!

1. Jennifer Landsly
2. Cindy Vander Velde
3. Portia Lee
4. Jennifer Wheeler
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.



## SEMINAR 2012-13 RECOGNITION



Congratulations to our top 10 in Sales and Team Building this year!!!

### RETAIL SALES

#1 Jennifer Landsly	\$14,935.50
#2 Susan Miller	\$10,924.10
#3 Debi Washburn Sykes	\$ 5,515.00
#4 Valerie Mckee	\$ 5,464.50
#5 Jennifer Wheeler	\$ 4,523.50
#6 Sabrina Jackson	\$ 4,175.00
#7 Chanee Battle	\$ 3,811.00
#8 Brooke Currence	\$ 3,554.00
#9 Cindy Hafer	\$ 3,219.50
#10 Cynthia Hoelting	\$ 3,064.50

### TEAM BUILDING

- #1 Susan Miller
- #2 Jennifer Landsly
- #3 Shanell Hart
- #4 Beth Werhan
- #5 Sheila Levesque
- #6 Valerie Mckee



### 2013 ROOKIE OF THE YEAR

Valerie Mckee!!

Started her business in March 2013  
#4 in Retail Sales, #6 in Team Building!!!

### MISS GO GIVE 2013

Debi Washburn-Sykes



## Class of 2014 Prizes!!!

### For anyone promoting to Sales Director July 2013 - June 2014

Want to become a member of the Class of 2014? Your path to success will be rewarded with fabulous perks and prizes befitting a Mary Kay Independent Sales Director. When you debut as an Independent Sales Director from Aug. 1, 2013, through July 1, 2014, you will receive several fantastic rewards:

A beautiful Class of 2014 ring\* to match your 2013-2014 Sales Director suit

A stunning Badgley Mischka handbag\*

Free registration to Leadership Conference 2014 if you debut between Aug. 1, 2013, and Jan. 1, 2014

Free registration to Seminar 2014 if you debut between Feb. 1 and July 1, 2014

And there's more!

Receive an elegant Badgley Mischka wallet\* to complement the handbag when you debut one offspring Independent Sales Director during the contest period

Receive a \$100 bonus for each additional offspring when you debut two or more offspring Independent Sales Directors during the contest period

Receive your awards at Leadership Conference if you debut Aug. 1, 2013 - Jan. 1, 2014, or at Seminar if you debut Feb. 1, 2014 - July 1, 2014.

A beautiful future awaits you and the New Sales Director Track to Run program gets you started right away



# Stars Drive Cars!!



Amount Needed For Next Level Star

<u>Consultant Name</u>	<u>Whls for Qtr</u>	<u>Credit</u>	<u>Sapphire</u>	<u>Ruby</u>	<u>Diamond</u>
Schweitzer, Carla	\$1838.00	<u>1838</u>	<u>0</u>	<u>562</u>	<u>1162</u>
Trimberger, Kimberly	\$1012.00	<u>1012</u>	<u>788</u>	<u>1388</u>	<u>1988</u>
Werhan, Beth	\$775.50	<u>776</u>	<u>1024</u>	<u>1624</u>	<u>2224</u>
Harrison, Carla	\$748.50	<u>749</u>	<u>1051</u>	<u>1651</u>	<u>2251</u>
Mckee, Valerie	\$404.75	<u>405</u>	<u>1395</u>	<u>1995</u>	<u>2595</u>
Currence, Brooke	\$402.50	<u>403</u>	<u>1397</u>	<u>1997</u>	<u>2597</u>
Acken, Laura	\$344.50	<u>345</u>	<u>1455</u>	<u>2055</u>	<u>2655</u>
Lewis, Linda	\$310.25	<u>310</u>	<u>1490</u>	<u>2090</u>	<u>2690</u>
Pressley, Rebecca	\$300.00	<u>300</u>	<u>1500</u>	<u>2100</u>	<u>2700</u>
Hoelting, Cynthia	\$296.25	<u>296</u>	<u>1504</u>	<u>2104</u>	<u>2704</u>
Edwards, Sharon	\$289.00	<u>289</u>	<u>1511</u>	<u>2111</u>	<u>2711</u>
Williams, Nancy	\$283.50	<u>284</u>	<u>1516</u>	<u>2116</u>	<u>2716</u>
Landsly, Jennifer	\$232.50	<u>233</u>	<u>1567</u>	<u>2167</u>	<u>2767</u>



## AUGUST CELEBRATIONS

<u>Consultant</u>	<u>Birthday</u>	<u>Consultant</u>	<u>Anniversary</u>
Elizabeth Blankinship	16-Aug	Rebecca Pressley	2nd
Teresa Bumpus	19-Aug	Kristina Paradis	1st
Tammy Commisso	6-Aug	Fawn Vasquez	1st
Judy Connelly	27-Aug	Shaniqua Sparks	1st
Carol Date	26-Aug	Cynthia Hoelting	1st
Cynthia Hafer	6-Aug	Teresa Bumpus	1st
Portia Lee	31-Aug		
Jessica McQuillen	8-Aug		
Stephanie Plonk	13-Aug		
Susan Tonya	31-Aug		
Shehane	20-Aug		
Janis Singletary	17-Aug		
Shaniqua Sparks	12-Aug		
Rosetta White			



Kimberly Trimberger  
Mary Kay Sr Sales Director  
1520 Benjamin Latrobe Circle  
Fort Mill, SC 29708

To a Team SOAR Superstar:

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Events at the Inspiration Station Studio in Fort Mill  
1974 Carolina Place Drive, Suite 104, Fort Mill, SC 29708

- Tuesdays from 7-8:30 Tuesday Night Live Success Event  
Featuring Facials, Celebration and Training
- Thursday Night Movies and Makeovers 6-7:30 pm  
Weekly Makeovers. Mom can bring the kids
- 2nd Saty ea month - Spa Brunch 10-noon (Massages, brunch & facials)
- 4th Saty ea month - Color Academy 10-noon (Guest facials & color training)
- New Consultant Bootcamp 1st Wednesday of each month \$10



Please check the Team website for current event  
schedule, recognition, training and more!!

[www.mkteamsoar.info](http://www.mkteamsoar.info)

**NEW CONSULTANT TRAINING**  
Listen in to all 4 Pre-Recorded Sessions!  
641-715-3800 (Code 49429#)