

EVERYONE STARTS HERE

CLASSES FACIALS
50% Discount

REORDERS & ON-LINE ORDERS
50% Discount

DOVETAIL
15%

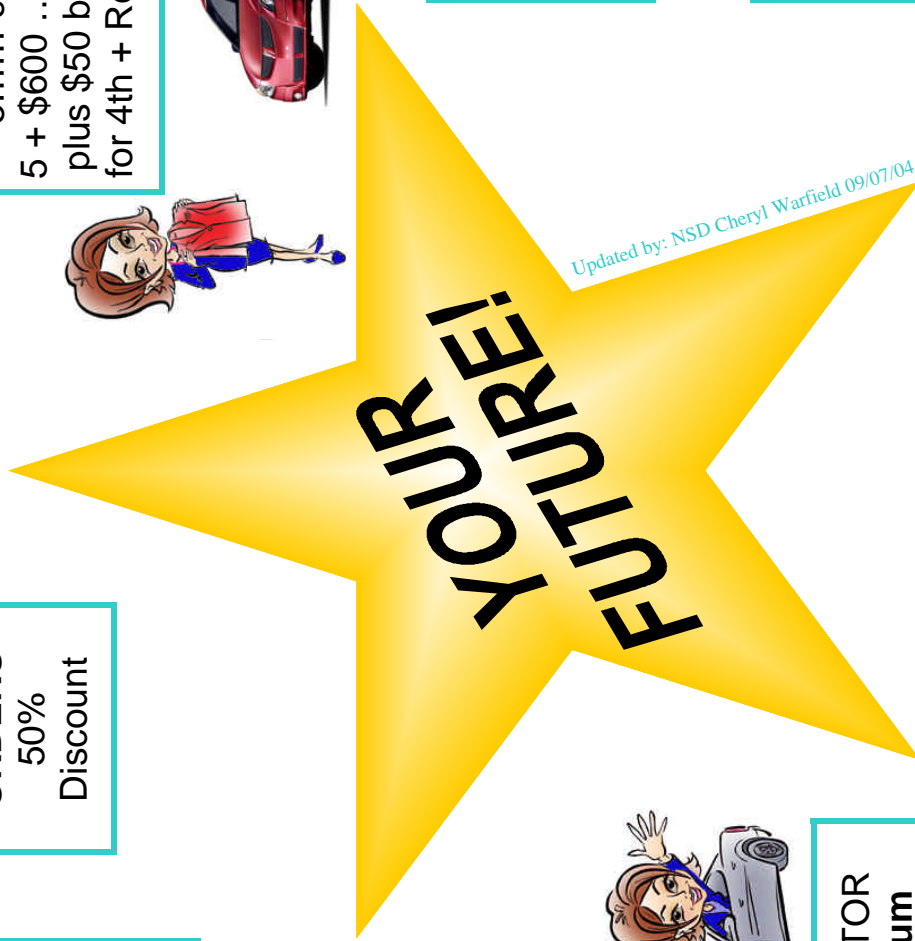
PERSONAL RECRUITS
1 - 4..... 4%
5..... 9%
5 + \$600 ...13% plus \$50 bonus for 4th + Recruit

CONSULTANT CAR PROGRAM
Team & Personal
\$18,000wh
Combined sect 1 in 1-4 months & 12 active personal recruits
Red Pontiac® VIBE WINNER

NSD COMMISSION
5% - 8% on First Line Offspring
3% on Second Line Offspring
2% on Third Line Offspring

SENIOR DIRECTOR COMMISSION
4% - 6% of Offspring Unit Wholesale Production

LIFE INSURANCE
\$25,000 - \$300,000



DIRECTOR UNIT COMMISSION
9%.....\$0 - \$3,999
13%.....\$4,000 +

PERSONAL WHOLESALE
9% - 13%
Commission Check

MONTHLY WHOLESALE PRODUCTION BONUS

<u>Bonus...unit wholesale</u>	\$1200...\$14,000 to \$17,999
<u>prod.</u>	\$1,600...\$18,000 to \$23,999
	\$2,100...\$24,000 to \$29,999
	\$2,600...\$30,000 to \$35,999
	\$3,100...\$36,000 to \$39,999
	\$3,600...\$40,000 to \$49,999

UNIT DEVELOPMENT BONUS
\$300 for each month 3+ Qualified Unit Members* are added to the unit.
\$600 for each quarter 9+ Qualified Unit Members* are added to the unit.
Mary Kay Quarters are: (Jan-Mar) (Apr-June) (July-Sept) (Oct-Dec)

DIRECTOR Platinum Pontiac® Grand Prix CAR PROGRAM
2 Consecutive Quarters Unit production totaling \$48,000wh

DIRECTOR Pink Cadillac® CAR PROGRAM
2 Consecutive Quarters Unit production totaling \$96,000wh

